

# Income Opportunities for Woodlot Owners Conference

September 8-9, 2006

Dabney S. Lancaster Community College  
Clifton Forge, Virginia

Sponsored by:

Virginia Cooperative Extension  
Virginia State University

USDA Renewable Resources Extension Act  
(RREA)

Virginia Department of Forestry



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Virginia Cooperative Extension  
Virginia State University  
P.O. Box 9081  
Petersburg, VA 23805

# Income Opportunities for Woodlot Owners Conference

## About the conference...

Virginia forests, as well as forests across the Eastern United States are predominately privately-owned. Although the harvesting of timber can prove to be a valuable income source, there are a variety of other products and services that can be realized to increase income. This conference seeks to present a variety of income sources to landowners as well as information on enterprise management.

The conference itinerary will take place not only indoors, but also outdoors so that participants can get their hands dirty and learn about running these sorts of enterprises firsthand. Everyone should plan on spending some time outdoors so please dress appropriately. Attendees are also encouraged to bring their children. A natural resource-based educational program has been developed just for them too.

Hope to see you on September 8 and 9!

Matthew Yancey  
Extension Agent, Natural Resources

## Lodging

Lodging is not available at Dabney S. Lancaster Community College. However, lodging is available at the following:

- Douthat State Park—cabins and camping are available. Please call 800-933-PARK or visit [www.dcr.virginia.gov](http://www.dcr.virginia.gov).
- Holiday Inn Express—540-962-1200.
- Compare Inn and Suites—540-962-2141.
- Best Western Mountain View—540-962-4951.

If you are a person with a disability and desire any assistive devices, services or other accommodations to participate in this activity, please contact Matthew Yancey at 540/564-3080 during business hours of 8:00 a.m. and 5:00 p.m. to discuss accommodations 5 days prior to the event.

## DIRECTIONS

### From Roanoke, Virginia:

Take I-581 North to I-81 North. Get off at EXIT 150-B (Daleville-Clifton Forge). Take US 220 North for approximately 50 minutes. You will pass through Fincastle (45 MPH through town), Eagle Rock (four lanes become two lanes) and through the town of Iron Gate. (NOTE REDUCED SPEED LIMIT—STRICTLY ENFORCED). After going through Iron Gate, the road will split after about 1 mile.

BEAR RIGHT (sign will say North 220, Route 60 to I-64) (Do not take Business Route 220). As you merge into traffic, you should see an Exxon gas station on your right. Go approximately ½ mile and you will see I-64 (You should see a Texaco gas station on the left). Go under the underpass and take a LEFT turn onto I-64 heading WEST toward Covington. After three miles, you will see Dabney S. Lancaster Community College at exit 24.

### From Winchester, Virginia:

Take Interstate 81 South to Interstate 64 WEST (toward West Virginia). Travel approximately 30-35 minutes and get off at Exit 24. You will see the College on the right. Turn right onto campus.

### From Richmond, Virginia:

Take Interstate 64 WEST (toward West Virginia). Travel approximately 30-35 minutes and get off at Exit 24. You will see the College on the right. Turn right onto campus.

### From West Virginia :

Take Interstate 77 to Interstate 64 and travel EAST to Virginia. Take Covington EXIT 16. At end of the exit ramp, turn left and go under the underpass. At stoplight, turn left onto US 60/US 220. You will see the Holiday Inn Express on the right approximately ¼ mile ahead. To reach Dabney S. Lancaster Community College from the hotel, take Interstate 64 EAST (toward Lexington.) Take EXIT 24. At end of the ramp, turn left and drive under the underpass. Go straight ahead onto campus.

Conference Agenda (subject to change)

<b>Friday, September 8, 2006</b>	
12:00-1:00	Registration and check-in
1:00 -1:15	Welcome - <b>Matthew Yancey</b> —Virginia Cooperative Extension
1:15 - 2:00	<b>Plenary Session</b> Non-Timber Forest Products <b>Tom Hammett</b> , Virginia Tech
2:00 - 2:15	Break
2:15-3:45	<b>Breakout Sessions</b>
	A. Guiding Anglers for Smallmouth Bass <b>Max McAllister</b> , Bass Fever Guide Service
	B. Native vs. Exotic Tree Species <b>John Wright</b> , Virginia Department of Forestry
	C. Charcoal Production <b>Phil Radkte</b> , Virginia Tech
	D. Land Conservation Options and Incentives <b>Bruce Harmon</b> - Virginia Department of Forestry <b>John Eckman</b> - Valley Conservation Council
3:45 - 5:00	<b>Breakout Sessions</b>
	A. Maple Syrup Production <b>James L. White</b>
	B. Utilization of Invasive Tree Species <b>Charlie Becker</b> , Virginia Department of Forestry
	C. Managing for Wildlife <b>Alan Craft</b> , Virginia Department of Forestry
	D. Woods for Cooking <b>Michael Stephens</b> , Stephens & Company, LLC
5:00 - 5:30	Break
5:30 - 7:00	Supper
7:00 - 9:00	<b>Plenary Session</b> Owning Your Piece of Paradise Speaker(s) to be announced

<b>Saturday, September 9, 2006</b>	
7:30 - 8:30	Breakfast
8:30 - 10:00	<b>Breakout Sessions</b>
8:30 - 10:00	A. Forest Cooperatives <b>Harry Groot</b> , Blue Ridge Forest Cooperative
	B. Guiding anglers for muskellunge <b>Mike Tackett</b> —TNT Guide Services
	C. Production and Marketing of Botanical Herbs <b>Jeanine Davis</b> , North Carolina State University <b>Jim Chamberlain</b> , USDA Forest Service
	D. Guiding Hunters for Wild Turkeys <b>Tim Bradley</b> , Tim Bradley's KY Guide Service
10:00 - 10:30	Break
10:30 - 12:00	<b>Breakout Sessions</b>
	A. Portable Sawmilling <b>Skip Watson</b> , All Seasons Forest Equipment, LLC
	B. Baskets from Ash Logs <b>James Eaves, Jr.</b> , James Eaves, Jr. Basketry
	C. Advanced Smallbass Fishing Techniques <b>Max McAllister</b> , Bass Fever Guide Service
	D. Wildflowers & Botanical Plants of the Blue Ridge <b>Larry Stritch</b> , USDA Forest Service
12:00 - 1:00	Lunch
1:00 - 2:15	<b>Breakout Sessions</b>
	A. Propagating Medicinal Plants <b>Jeanine Davis</b> , North Carolina State University
	B. Charcoal Production <b>Phil Radkte</b> , Virginia Tech
	C. How to Set up your Business <b>Tom Hammett</b> , Virginia Tech
	D. Turkey Calling Workshop <b>Tim Bradley</b> , Tim Bradley's KY Guide Service
2:30 - 3:45	<b>Breakout Sessions</b>
	A. Shiitake Mushroom Production <b>Milton McGrady</b> , Dabney S. Lancaster Community College
	B. Obedience training for dogs <b>Max McAllister</b> , Bass Fever Guide Service
	C. Native Plants and Invasive Plants Hike <b>Larry Stritch</b> , USDA Forest Service
	D. Charcoal Production <b>Phil Radkte</b> , Virginia Tech



Youth Program!



Youth between 4 and 16 years of age are encouraged to join us for our youth program. The program will last through the duration of the conference.

Activities will include:

- Geocaching treasure hunt with GPS
- Environmental education provided by 4H Extension Agents and volunteers from Douthat State Park
- Fishing at Douthat State Park
- Hiking at Douthat State Park



**Income Opportunities for Woodlot Owners**

Registration Form (please mail with registration fee)

Name(s) - please list all those attending:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Please indicate any dietary restrictions you have:

\_\_\_\_\_

**Registration Fee - \$60 (per individual)**  
**Youth Fee - \$35 (under 16)**

Registration fee includes conference materials, 1 supper, 1 breakfast, 1 dinner, and snacks.

Number of adults \_\_\_\_\_ @ \$60 = \_\_\_\_\_

Number of youth \_\_\_\_\_ @ \$35 = \_\_\_\_\_

**Total fee enclosed = \_\_\_\_\_**

Please make checks payable to Virginia State University.

Mail registration and fees to:  
Andy Hankins  
Extension Specialist-Alternative Agriculture  
Box 9081  
Virginia State University  
Petersburg, VA 23806

**Registration deadline is September 1, 2006.**

For additional information, please contact Andy Hankins at 804/524-5960; Fax 804/524-5714; Email: ahankins@vsu.edu.